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CAC DOCUMENT No. 182

THE DOLLAR, ENERGY AND EMPLOYMENT COSTS

OF PROTEIN CONSUMPTION

bу

Bruce M. Hannon Carol Harrington Robert W. Howell Ken Kirkpatrick

July 1976





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#### ABSTRACT

The dollar, energy, and labor costs of producing beef and soy protein are computed and compared, using input-output analysis. Both beef and soy protein in various forms are examined in detail from the farm level to the consumer level. For beef raised in the conrbelt region, a complete soybean meat-substitute is one-sixth as energy intensive as beef, while direct soybean consumption is one-ninth as energy intensive. Soybean protein saves the consumer money, energy, and reduces labor when compared to beef.

\* \* \* \*

Any opinions, findings and conclusions or recommendations expressed in this publication are those of the authors and do not necessarily reflect the views of the National Science Foundation.

\* \* \* \*



### I. INTRODUCTION

The world crises of energy and food shortages seem to be racing to outdo each other. The food crisis is changing slowly from mass hunger to mass starvation. The energy shortage is so fundamental in its effect that most of the world has yet to realize what it portends. Energy shortfalls affect poor countries by interfering with machine driven irrigation of crops. The burgeoning industry and expectations of the developing countries are crimped by rising energy prices. But the energy shortages cause the greatest distress in the developed countries which are the most vulnerable and have the most to lose.

In particular, the specter of the energy shortage reaches for the great American breadbasket. For nearly fifty years, U.S. agriculture has disemployed farm-workers in exchange for expenditures on capital and energy. Beginning with the tractor and ending with the use of energy intensive fertilizers, herbicides and pesticides, the energy cost of grain production has risen to where the fossil fuel energy is nearly 20 percent of the energy content of the grain as it leaves the farm. This growing energy intensiveness of agriculture is in response to a growing demand for food given a finite amount of fertile land. work animals were displaced because of their demand for land and then artificial fertilizers were introduced to increase farm output further. rising cost and inherent instability of farm labor was also a pressure to automate the agricultural process. Tractors and weed and insect poisons likewise replaced much labor. But, the mechanization of food production did not stop with the farm. Migration to the cities and rising per capita affluence created a demand for extensive food processing and packaging

and an intricate transportation network. These processes, of course, increased the energy and employment demands in the sectors between the farm and consumer. Today, the fossil energy cost of food on the U.S. dinner table is 700 percent greater than its energy content.\* Those who left the farm now work in canneries (or the associated steel mills, etc.) or the wholesaling and retailing of food or in the food transportation system (or in the building of highways, etc.). Our social beliefs have convinced us that the ease (and complexity) of life today is somehow better than in earlier times. And today's life is physically easier and food is available in great abundance and variety at reasonable cost. Clearly these beliefs are buoyed by an ever rising stream of energy, used directly to capture the sun's energy and convert it to useful calories and protein, and energy used indirectly to provide the processing, packing, handling, transportation and home preparation.

Since the energy stores of the earth are clearly finite, since energy cannot be "recycled," since the population and expectations of the U.S. and the world are still rising, and since agricultural products are used increasingly to balance dollar world trade, \*\* it behooves the U.S. to consider alternate ways to produce food. The energy cost of U.S. food calorie production is reasonably well known and it is clear that bread is the most efficient form. But "man shall not live by bread alone."

Alternative protein production schemes have not been evaluated.

<sup>\*</sup>This situation is placed in absolute terms when compared to primitive agriculture where about one-fifth of the food energy was expended in its preparation.

<sup>\*\*</sup>The imbalance in U.S. foreign trade is increasingly caused by the import costs of foreign autos and oil.

We have investigated the energy (and dollar and employment) cost of protein production and preparation in the U.S. via three basic systems: beef, processed soybean, and direct consumption of beans.

The soybean was chosen because it is the chief source of vegetable protein today in the U.S. and because it can be consumed directly after some cooking in the home

#### II. SYSTEM DESCRIPTIONS

#### A. Soybeans

The soybean system consists of the following steps: production on the farm; grain handling and storage; packaging; wholesaling; retailing; and preparation in the home. The vast majority of soybeans are grown in the midwest, although at least thirty states report some soybean farming [1]. After harvest, most (about 93%) [2] of the soybeans are routed to grain elevators where they typically require no drying. From the grain elevator, the beans that are destined for direct consumption are sent to a packager where they are packaged in one and two pound polyethylene bags [3], packed in shipping cartons, and sold to wholesalers [4]. The beans then proceed through the wholesaling - retailing - home chain.

One assumption deserves note here. The system, as described above, is almost non-existent in the U.S. today due to the low demand for soybeans for direct human consumption. However, an analogous system exists in the dried bean industry, which does occasionally involve the packaging of soybeans for human consumption [4],

#### B. Textured Soy Proteins

The textured soy proteins systems consist of the following steps: farm; grain handling and storage; oil extraction; milling; texturing; packaging; wholesaling; retailing; and home. The farm and elevator portions of the system are identical to the system described in II-A. From the grain elevator the beans are transported to soybean mills, which separate the beans into two basic products, oil and meal, typically by solvent extraction. Defatted soy flour is then sent to the texturing plant, very often operated by the same organization that operates the soybean mill, and often located nearby [5]. Here the soy flour is textured by the extrusion cooking process. (The other principal method of texturing soy protein, the spun fiber process, was not examined.) The textured soy protein is typically packaged in 50-100 lb. bags and sold to a variety of users, and in some instances is sold to packagers who repackage into retail size and sell to wholesalers [6, 7]. The packaged textured soy protein then proceeds through the wholesale - retail - home segments.

Note that most textured soy protein is not sold to consumers separately packaged, but is sold to consumers already mixed with ground beef. However, the system as described does exist, [6] and provides a more appropriate form for comparison.

#### C. Beef

The beef systems are comprised of the following steps: cow-calf program; feedlot; meat packing and processing; wholesaling; retailing; and home. The cow-calf program includes the birth of the calf and its maintenance until weaning. At weaning, it was assumed that the calves ar

either sold to a feedlot or fed out by the original owner of the cow-calf enterprise. In either case, the operation will be termed a feedlot since each system provides the same product and each uses essentially the same materials. In this model, the cattle are assumed to be sold at a weight of 1,000 lbs. to a packing and processing enterprise for slaughtering and dressing. The wholesaling function is treated as a separate step in this model regardless of whether an independent wholesaler performs this step or the retailer performs it himself. The retailer cuts and trims the meat, packages it, and sells it to the consumer. The consumer must transport it to the home and prepare it.

# III. GENERAL METHODOLOGY

# A. Introduction

This investigation attempts to quantify the concept of energy cost.

Each good and service, including energy itself, contains "embodied energy," in the same sense that a product, service or energy unit possesses a dollar cost. The concept is explained as follows:

All production is for final consumption. As classically defined, the final consumption activities of the society are carried out as it exhausts its disposable income on such items as food, clothing and cars; by consumers, industry, and government as they invest in homes, factories, or office buildings; and by the government as it spends tax revenues and other income on such things as national defense, research and development, highways, flood-control reservoirs, and health-insurance programs. (See Figure 1.) Exports, imports and inventory changes are also considered as part of final consumption.

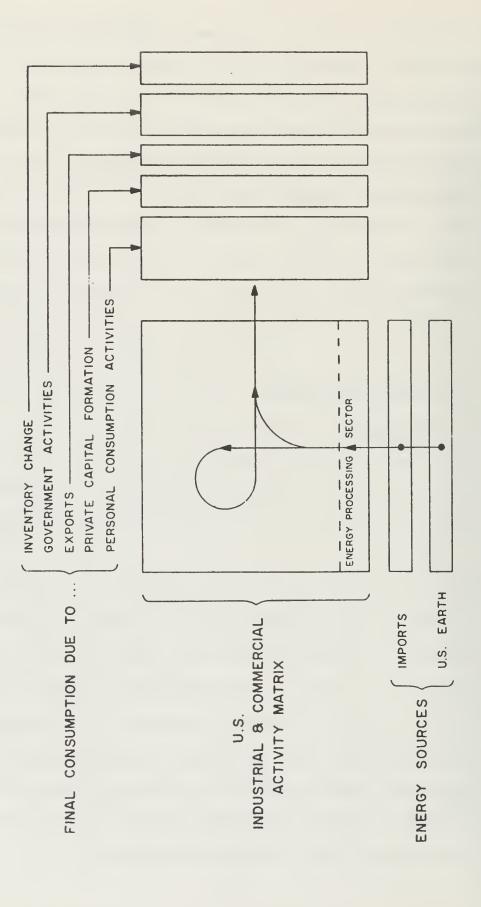


FIGURE 1. SCHEMATIC FLOW OF ENERGY THROUGH THE U.S. ECONOMY

The production process is made up of all the industrial and commercial establishments and public enterprises (government and non-profit) that carry on our highly complex pattern of interchanging raw and intermediate products as well as services, with the primary goal of supplying the demands for the array of consumption activities in which our society engages.

All domestic and imported energy is processed and distributed to various industrial, commercial, and government establishments or directly into channels of final consumption (to provide energy for home heating, cooling, lighting, cooking and for running appliances and autos). In the production process, energy is consumed and is thus "embodied" in the manufactured product or the service. Therefore, as resources are transformed into useful products and services, their embodied energy and dollar value increase. Imported products are considered to have been made by production processes similar to those of the U.S.; therefore, these products are assigned an embodied energy value similar to that of their U.S. counterparts. Embodied energy, plus directly imported energy, plus energy mined from the earth in the U.S. constitute the total flow of non-solar energy in the American economy, and like dollar income, must be accurately assigned to the various items of final consumption.

These energies can be quantified by the technique of input-output modeling. Immense amounts of dollar data are gathered routinely about the detailed demands and outputs of U.S. industrial-commercial activity. The dollar data are organized by the government into a matrix of transactions within the various sectors for a given year. By specialized data collection and matrix manipulation the dollar flows are transformed

into energy flows, using units of energy (Btu) to measure the inputs and outputs of the energy sectors (coal, crude oil, refined petroleum, natural gas, and electricity), and using dollar values to represent the quantities of all the other inputs and outputs. This set of activities is then transformed into a matrix representing the total energy requirements for the various activities of final consumption. In this manner, all non-solar energy, direct or embodied, is assigned to the appropriate activities of final consumption in the United States. In a somewhat similar manner, "embodied employment" (total or by occupation) can be determined for the activities of final consumption. This process has been described in detail [8].

Using the energy model, the ERG allocated energy and employment over the various activities of final consumption for 1963 and 1967.

Because of the complex and expensive process of gathering data, no more recent data are available from the federal government. Sensitivity, error-analysis, and projecting techniques have been developed to help overcome older and potentially inaccurate data. Linear modeling of this kind is not without difficulty.<sup>2</sup>

British Thermal Units: approximately enough heat to raise one pound of water, one degree Farenheit. One Btu equals 1,055 joules.

The model assumes all changes in final consumption will produce average or proportional changes in the inputs to the affected industries. Actually, the changes may be marginal, depending on the nature of the processes involved and on the relationship to full production capacity. In general, however, processes operating at minimum long-run cost levels have a nearly identical average and marginal response to changes in production.

# B. Research Approach

Through the use of these Input/Output (I/O) techniques, several matrices have been generated that were used in this study [9]. For each I/O sector, this matrix contains energy coefficients for the five types of energy, coal, crude oil, refined oil, electricity, and natural gas, and a total energy coefficient. These coefficients are the total number of Btu's used to produce \$1.00 of product in 1967 producer's prices in that sector (Btu/Btu produced in the energy sectors). To find the total number of Btu's required to produce a product, one must first select the I/O sector in which it belongs and multiply that product's price in 1967 producer's prices by the energy coefficient in the matrix.

There are several problems with this method, however. Because of the producer's prices limitation inherent in I/O analysis, the matrix coefficient does not include the energy used to transport, wholesale, retail, and prepare the product at home. The I/O categories are also quite general, with many products aggregated in each I/O sector. For example, I/O sector 1401 Meat Products includes a wide variety of sometimes quite different products.

Our approach was to attempt to find all the materials, labor, energy and capital costs that are used in producing protein in the forms we selected, beef and soy protein. We tried to account for each input to the system by breaking the production of protein into sub-systems consistent with actual market practices and available data. For example, the production of beef protein is subdivided into the areas of cow-calf program, feedlot, meat packing and processing, wholesaling, retailing and

home preparation. Each subdivision was then studied to find all costs that are part of that subdivision. As a check, we tried to account for the price of a commodity by finding enough input costs to equal the price. Because profits were often difficult or impossible to ascertain, and because costs and prices do not always match in an imperfect economy, this was only a guideline. Each cost represents an input to that subdivision. The actual generation and use of the data is detailed in Appendix D.

Each input was generally in some form of dollars/unit output.

For example, inputs to the farm subdivision for soybean production were in dollars/bushel soybeans. (The base year of our study was 1973.)

The energy coefficient matrix was then used to find the total number of Btu's used to produce each input.

Because the energy coefficient matrix is in 1967 dollars (1967 being the most recent year that complete I/O data is available), each input must be deflated to 1967 dollars for use with the matrix. This deflation is discussed in Appendix A. The resulting number of Btu's found however, reflect 1967 technology and energy efficiencies of that time [10]. An adjustment was made to the number of Btu's to try and take this technological change into account. Because the matrix is in units of Btu's/\$, the adjustment was made by multiplying the number of Btu's by the ratio of the total energy used in 1973 to the total energy used in 1967 divided by the ratio of the GNP for 1973 (in constant 1958 dollars) to the GNP for 1967 (in constant 1958 dollars) [11]. This ratio is about 1.03.

This method does not completely solve the producer's prices problem because each input is multiplied by an energy coefficient that is

Btu's per 1967 dollar in producer's prices. An adjustment could have been made if we could have ascertained which inputs were in producer's prices, which at wholesale prices, and which were at retail prices. When the farmer grows his own product to feed his beef cattle, his cost is in producer's prices. If he purchases inputs, they may be at the wholesale or at the retail level, or perhaps he avoids both of these sectors.

A matrix corresponding to the energy matrix contains labor coefficients that were used in developing the total number of jobs used to produce protein. These coefficients are given in Jobs per 1967 dollar (producer's prices) and Jobs per Btu for the five energy sectors. An analogous procedure was followed in using this matrix. Instead of a technological adjustment as was needed for the energy calculations, a labor productivity adjustment of 1.162 was used to keep all figures in 1973 units [12].

Certain inputs were not in a form that could be used with the matrix, usually because the input was not disaggregated enough to allow its certain classification into an I/O category. Each of these inputs were studied separately and energy and labor costs were estimated. The inputs that were not used with the matrix are the ones in Tables A - R3, which have an I/O number greater than 357 (358, 359, 360, 361). Inputs that were labeled miscellaneous were allocated proportionally on the basis of all other dollar inputs to that subsystem.

Because there was no corresponding "land coefficient" matrix, an independent study of some of the land aspects involved was done. This is discussed in the next section.

# C. Land Requirements

There are two principal types of land inputs for the protein systems studied: land to grow crops (which are either the end product or an input to cattle raising) and grazing land. All other land (e.g., the acreage of the feedlot, the portion of the retail store devoted to beef) was ignored.

SOYBEANS - the only land input into the soybean system considered was the land actually devoted to growing the soybeans. After allowing for packaging loss, the land required is readily ascertainable from data on yields [1] TEXTURED SOY PRODUCTS - Again the only land input considered was the land devoted to raising soybeans. The calculations are analogous to soybeans. An allocation then had to be made to account for the dual products problem [15].

BEEF - The inputs to the different beef systems were examined, and inputs requiring land of the above-mentioned two types were translated into actual acres. The inputs, expressed in dollars per retail pound, were converted to physical units using prices from the original data sources [13]. These were then converted to acreage requirements on the basis of average 1973 yields [14]. For soybean mean and cottonseed meal, there was a further allocation [15].

Grazing land is a major land input to beef production. It is often argued that this land has no other use for man. While this may be true, we must realize that grazing land is available for only a fraction of the year (about 3 months) and that large amounts of cropland are needed to support beef production during the remainder of their maturation process.

# D. Normalization to Protein Basis

This study determines the dollar, energy, labor, and land (DELL) costs of delivering protein to consumers by way of different food systems. The protein considered in this study is utilizable protein, a concept which encompasses two ideas: (1) not all food contains the same amount of crude protein, and (2) not all crude protein is of the same quality. Crude protein content is fairly well established for different foods; the values, expressed as a percent by weight, as used in this study are as follows: soybeans, 38% [16]; textured soy analogs and extenders, 52% [17]; beef, 17.7% [16].

This is only part of the picture, however, The proteins are of differing value to the human body due to variations in amino acid balance. A discussion of protein quality and the various techniques of measuring protein quality is beyond the scope of this paper. The measure used in this study was net protein utilization (NPU) value. Very generally speaking, it expresses the percent of nitrogen consumed by a test group of rats which is absorbed into the body tissues. The values used in this stody are as follows: soybeans, 61.4 [16]; textured soy analogs and extenders, 64.7 [18]; beef, 66.9 [16].

Combining the crude protein content with the NPU value gives us an idea of utilizable protein. For example, I pound of soybeans is 38% crude protein, or .38 lb. protein. Combining this with an NPU value of 61.4 gives us .233 lb. of utilizable protein. Similar calculations were made for all systems in order to convert the data from a weight to a utilizable protein basis. Results are normalized on a basis of "per pound of utilizable protein." For example, the energy cost of

l pound of soybeans "on the table" is about 21,000 Btu's; therefore,

l pound of utilizable protein "on the table" delivered by the bean

system would have an energy cost of (21,000 Btu/lb. soy bean)/(.233 lb.

utilizable protein/lb. soybean) = 90,100 Btu/lb. utilizable protein.

Several considerations deserve note at this time. First, NPU values are only one of many measures of protein quality. Its choice must be considered at least semi-arbitrary. Second, this analysis ignores the supplemental effect of a balanced diet. We are in effect assuming that these foods are eaten alone. Third, the effect of cooking on protein values is somewhat uncertain. The NPU value for beef is an average which includes some studies using cooked beef. Cooking generally increases the quality of soy proteins [19], and hence the values for uncooked which were used are probably low. Finally, a further calculation was necessary in order to put the food systems on a comparable basis, as explained in the next section.

# E. Soy Oil Method of Removing Effect of Calories

Since this report is concerned with the costs of protein, an adjustment had to be made in order to remove a further impediment to comparing protein produced by the different food systems. This impediment was that in addition to delivering protein, the foods also provide calories to consumers and the amount of calories differs from food to food.

A variation of the "least cost alternative" approach common to cost/benefit analyses was used. It assumes, in our particular application, that if consumers were not getting calories through these foods that they would obtain these calories from the least cost alternative source of

calories. Our choice for the least cost alternative source of calories was soybean oil. This choice was made for the following reasons:

(1) data which had been collected for basic computations for the TSP portion of the study could be easily adapted to soybean oil; (2) soybean oil is a concentrated source of calories which is relatively inexpensive.

The dollar, energy, labor, and land costs of soybean oil up to and including the extraction process were available from the basic data from the TSP material. The dual products problem was "solved" by allocating the dollar, labor, and land costs on the basis of total dollar value of the products and allocating energy cost on a weight basis [20].

The dollar, energy, and labor costs of refining and packaging the soy oil were estimated by examining Census of Manufactures [21] data for the cooking oil sector, in conjunction with the Energy-Employment matrix model described earlier. The dollar cost was the implicit price from the Census of Manufactures [22], adjusted to the retail level [23], and inflated to 1973 prices [24]. The energy and labor costs were (1) the inherent costs already calculated plus (2) the direct energy and labor of the cooking oils sectors, normalized to a per unit basis, plus (3) wholesaling and retailing [25]. The energy and labor costs were then adjusted to 1973 [26].

The land cost of soy oil per pound did not change after the oil extraction process.

The dollar, energy, labor, and land costs of soybean oil having thus been calculated, the effect of calories was removed from the costs of the beef, TSP, and bean food systems by subtracting out the costs of the amount of soybean oil required to deliver the associated number of calories [27].

### IV. RESULTS

The dollar, energy, labor and land costs per pound of utilizable protein, after removing the costs of calories, are given in Table 1.

The results readily show the enormous differences in costs between the plant and animal systems. The beef systems require more processing and preparation which, combined with the inherent inefficiencies of the animal itself, account for the order of magnitude difference in all categories.

Obviously, the consumption of beef is an expensive habit in more ways than one.

The results from Table 1 may perhaps appear more meaningful if put on a per capita basis. In 1973, per capita beef consumption totaled 81.1 lbs. of retail cut equivalent [29], or 9.6 pounds of utilizable protein. If we assume the beef came from a system analogous to the one we have labeled Corn Belt, then we can calculate the costs of this beef protein. These 9.6 pounds of utilizable protein would have "cost" \$100.72, 5.716 x 10<sup>6</sup> Btu, 9.74 x 10<sup>-3</sup> man-yr., and .55 acre. If the 9.6 pounds of utilizable protein had been obtained from Unitex, a meat analog, they would have cost \$15.07, 9.1 x 10<sup>5</sup> Btu, 7.83 x 10<sup>-14</sup> man-yr .001 acre. Similarly, if obtained by the bean the per capita costs would have been \$9.98, 6.30 x 10<sup>5</sup> Btu, 8.01 x 10<sup>-14</sup> man-yrs., .002 acres.

<sup>\* 91.1%</sup> domestically produced.

SYSTEM DE	SYSTEM DESCRIPTION	DOLLAR	ENERGY 100,000 BTU	EMPLOYMENT Thousandths of a Job	LAND Hundredths of an Acre (% Grazing Land)	an Acre Land)
BEEF	Inter-Mountain	10.08	5.96	0.93	430.61	(98.90
(Cow-calf and Feedlot)	Texas	10.53	5.61	0.80	53.78	(1.96)
	Cornbelt	10.49	5.95	1.01	5.72	5.72 (59.1)
PROCESSED	T.S.P. (Textured Soybean Protein - an additive)	1.48	0.84	0.072	0.010 (0)	(0)
SOT BEAN	Unitex (a meat analogue)	1.55	0.94	0.082	0.010 (0)	(0)
UNPROCESSED BEAN	SEAN	1.01	0.66	0.083	0.0190 (0)	(0)

The Dollar, Energy, Employment, and Land Costs of Protein Production in the U.S. (1973), Per Pound of Net Utilizable Protein.\* (Costs cover the entire system from seed planting to the table.) (Corrected for caloric content differences using impacts of soybean oil.) (Source: Reference 18)

\*Net utilizable protein is an empirically determined value based on growth of test animals per unit of protein consumed.

	COST MARGIN	% OF TOTAL	TOTAL COST \$/LB.	NRG MARGIN BTUS	% OF TOTAL	TOTAL NRG BTUS	TOTAL NRG HUNDRED THOUSAND % OF BTUS MAN-YRS/LB.	% OF TOTAL	TOTAL JOBS HUNDRED THOUSAND MAN-YRS/LB.
n arm	0.0791394	11.3	0.0791394	1,848.2	13.4	1,848.2	0.580269	14.2	0.580269
Grain Handling & Storage	0.00724400	1.0	0.0863833	363.0	1.0	5211.3	0.072481	1.8	0.652751
011 Extraction	0.00338607	.5	0.0897694	1526.6	4.2	6737.9	0.0278105	7.	0.680561
Milling	0.0953656	13.6	0.185135	417.9	1.2	7155.8	0.0335683	φ.	0.714130
Unitex	0.0887298	12.6	0.273865	6482.4	17.9	13638	0.640387	15.7	1.35452
Packaging	0.183370	26.1	0.457235	10456.5	28.8	24094	1.19837	29.4	2.55288
Wholesaling	0.0378400	5.4	0.495075	1055.4	2.9	25150	0.383376	4.6	2.93626
Retailing	0.181002	25.7	0.676076	2291.3	6.3	27441	0.916174	22.5	3.85243
Home Preparation	0.0270240	3.8	0.703100	8867.2	7.42	36308	0.222486	5.5	4.07492
									***************************************

# TABLE 2. UNITEX

	COST MARGIN	% OF TOTAL	TOTAL COST \$/LB.	NRG MARGIN BTUS	% OF TOTAL	TOTAL NRG BTUS	TOTAL NRG HUNDRED THOUSAND % OF BIUS MAN-YRS/LB. TOTAL	% OF TOTAL	TOTAL JOBS HUNDRED TROUSAND MAN-YRS/LB
Cornbelt Cowcalf	0.45724	32.9	0.457240	15016.3	20.2	15016.3	5.05576	38.6	5.05576
Cornbelt Feedlot	0.429758	30.9	0.886998	20609.9	27.7	35626.2	2.95876	22.6	8.01452
Meat Packing	0.0580004	4.2	666776.0	3780.5	5.1	39406.7	0.512427	3.9	8.52695
Wholesaling	0.0999300	7.2	1.04493	2909.6	3.9	42316.4	1.02240	7.8	9.54935
Retailing	0.283004	20.4	1.32793	8592.6	11.6	5090.9	3.14455	24.0	12.6939
Home Preparation	0.0620650	4.5	1.39000	23466.3	31.6	74375.3	0.403868	3.1	13.0978
		•							

Tables 2 and 3 show the breakdown of total costs for cornbelt beef and unitex by showing the costs of each step in the systems [30]. (The individual inputs and associated costs of each step for all six food systems are given in Appendix E.) These numbers are on a retail weight basis, so they differ from the values given in Table 1. However, the percentages are applicable to both, since all inputs within a given system are changed proportionately when put on a protein basis.

# V. DISCUSSION

The initial results are not surprising: switching from beef protein to a soybean meat substitute saves the consumer money while also reducing energy use, employment, and the demand for agricultural land. In terms of beef raised in the cornbelt, a complete soybean meat substitute is one-sixth as energy-intensive when compared on a unit protein basis; direct soybean consumption is one-ninth as energy intensive.

But a switch from beef to vegetable protein would also reduce the employment required and the total consumer dollar costs. If total U.S. spending is to be maintained, as is likely at least in the short run, the consumer will spend these dollar savings on something else, and that consumption will require energy and employment increases which would tend to offset the energy savings and employment losses obtained within the food industry.

If we assume that the consumer spends his dollar savings on general personal consumption [28], then the <u>net</u> impact on the economy of a voluntary shift from beef to vegetable protein is an <u>increase</u> in energy consumption and a <u>decrease</u> in total employment: approximately

70 million Btu and 1/5 of a job per 1,000 pounds of net utilizable protein [101]. The reduced demand for agricultural land of 27 acres of cropland per 1,000 pounds of protein would probably remain unchanged as consumers spend their savings on other forms of personal consumption.

We do not know the direct and indirect demands for land through the various forms of personal consumption. However, under the average respending scenario, it is conceivable that the demand for forest and cotton land would increase slightly as more lumber, paper products, and clothing would be required.

Since the average person in the U.S. directly consumes about 8.75 pounds of domestically produced net utilizable beef protein each year [29, 101], the total effect of a voluntary switch from beef to the soybean meat substitute would be a decrease of about 396 thousand jobs, an increase of some 22 million barrels of oil (energy equivalent) each year, and a decrease in the use of nearly 50 million acres of cropland (considerably more grazing land).

We could also assume that the average consumer would focus the dollars saved in the switch to vegetable protein on the nonenergy items of average personal consumption. In this case, about 55 million barrels of oil (energy equivalent) would be <u>saved</u> each year and about 360 thousand jobs would be lost. The net result on the demand for land would be essentially unchanged from the previous scenario. Capital investment increases would be needed only to supply the increase in general personal consumption.

Of course, the above calculations are based on the average and not on the marginal costs of protein production. Even if average and marginal

costs are equal under current production, they would not remain so as beef production declined and vegetable protein production increased. The difference in energy costs, however, would probably increase as the shift occurs, since the former will become less efficient and the latter more efficient. The dollar cost difference is not likely to change appreciably as long as some market competition prevails.

The ratio of the energy cost differences to the difference in dollar costs will increase relative to the energy intensity of personal consumption. Therefore, the probable lower bounds of the effects of the voluntary shift were the ones calculated. By similar reasoning, an energy cost increase should decrease the net energy and increase the net labor required per pound of substituted protein.

This respending effect is a difficult dilemma for a nation bent on reducing energy use. What are the possible solutions? The government could ban meat production and tax vegetable protein, then spend the tax on an activity such as postal services which is sufficiently labor intensive to offset those jobs that would be lost and uses small enough energy amounts so that a net energy savings and an employment increase would result. The average wage would have been lowered under such a change, especially in relation to the cost of a unit of energy. The tax could be used to subsidize the construction of new energy supplies, such as electric power plants. But here the money would create fewer jobs and use more energy than it would in personal consumption, thus exacerbating the above dilemma.

Assuming that the most energy- and labor-intensive of the two processes are increased and decreased in intensity the most, respectively, by an energy price increase.

The government could absorb the tax as a reduction in the money supply, but this would reduce total economic activity and, in the short run, further reduce employment via the multiplier effect. Under this scenario, wages would slowly decrease until full employment is reached. Again, wages would be reduced relative to the cost of energy.

Anything that would raise the cost of energy, such as an energy tax or an energy-rationing program, would speed the process of substituting labor for fossil energy. The resulting increase in the labor intensity of the economy could possibly be structured to completely offset the loss of jobs resulting from the switch in protein sources. The revenue produced by an energy tax should be returned to the consumer as a reduction in the income tax [98]. Presumably, the consumer would lower his overall energy demand by redirecting purchases to less energy-intensive goods and services. In the short term, this behavior would be equivalent to an increase in energy efficiency. But in the long term, it is likely that the effect of the tax (and energy rationing) would lower real income because it would make the economy more labor intensive.

It is clear from the data that obtaining protein through fed-beef is one factor contributing to our energy problems. Whether this practice is so embedded in our culture as to foreclose the adoption of policies to discourage it remains to be seen.

#### VI. APPENDICES

#### A. Deflation

Data could not be obtained in sufficient detail for any one year.

The base year used was 1973 because of the greater availability of
both data and published price indices for that year. Because the energy
coefficients of the matrix are in Btu's/67\$ in all but the energy sectors,
all dollar costs of inputs must be deflated to 1967 dollars for use with
the matrix.

This step presented several problems. Indices are often published for commodities in very general groups. All commodities within the general groups change prices at different rates. The most accurate index is the index that most closely fits the input to be deflated. Specific indices are not available for many items in our economy. In these cases, the index was selected from those available that were felt to represent the input commodity in question. In some cases where no index seemed to include the input commodity, the most closely analogous index was chosen. Much time and effort was expended in matching the index and commodity as accurately as possible but these selections were often matters of judgment. Where actual indices were not available, indices were generated using known prices for 1967 and the year in question. All dollar data was first deflated to 1973 if from another year as 1973 was our base year and then was deflated to 1967 for use with the coefficient matrix. Information for deflation was obtained from five different publications [31]. The source for each index is noted in Tables A - R3 by the 3 letter code in the deflation column.

#### B. Energy - Amounts and Prices

In most cases, data on energy use is given in terms of dollars of energy used. Often this is the only data available -- a farmer at best may know what he spent on electricity; he will not keep track of how

many kilowatts he used. The energy matrix coefficients are stated in Btu/Btu in the energy sectors. In other words, for each Btu of electricity used, we know that about 2.8 additional Btu's were used to generate and transmit the one Btu used. To calculate how many total Btu's a farmer used as electricity, the dollar figure must be converted to the physical units of Btu's. Because the price of electricity is in dollars/kWh and there are 3413 Btu/kWh, the dollar amount of electricity can be converted to physical units by using the price of electricity. The same is true for dollar amounts of other types of energy.

Electricity prices, however, illustrate the difficulties involved with finding prices. The price of electricity varies with the amount used and the location. Commercial users pay different rates than small commercial users. Because of these problems, an average price of each energy type was used. Averages, of course, are never completely accurate. Given the complexity of selecting accurate prices for each particular operation involved and the impossibility of being accurate when the data being used are averages, we felt that the use of an average price was the best method for this study. The average prices used are the following:

TYPE	\$ 1973 PRICE	SOURCE
Electricity	.022/kWh	Stat. Abst. 74 [11]
Coal - bituminous	8.25/sh. <b>T</b> on	Stat. Abst. 74 [11]
Fuel Oil # 2	.2275/gal.	API - Basic Pet. Data Book [99]
Natural Gas - Industrial	.50/10 <sup>6</sup> Btu	AGA - Gas Facts 1974 [100]
Natural Gas - Commercial	.95/10 <sup>6</sup> Btu	AGA - Gas Facts 1974 [100]
Natural Gas - Residential	1.25/10 <sup>6</sup> Btu	AGA - Gas Facts 1974 [100]
Diesel Fuel - Farm	.227/gal.	Ag. Stats. 74 [14]
Gasoline - Farm	.337/gal.	Ag. Stats. 74 [14]
Motor Oil - Farm	2.00/gal.	Ag. Stats. 74 [14]

#### C. Labor

The labor coefficient matrix used gives the number of jobs/Btu in the five energy sectors and jobs/\$ in all other sectors. Then for each dollar input to our system, there is a number of jobs that went into producing that commodity. The labor directly used to produce protein, such as the farm worker on a cattle farm, is expressed in dollars because dollars are the units businesses keep records in. To find out how many jobs a dollar figure represents, the price of the labor (wages) must be known. One job was assumed to be 50 weeks a year, 40 hours/week. Wages for the different industries were then used to calculate the jobs, or manyears each dollar figure for labor represents. Because labor costs were often aggregated into one figure, an average wage for that industry or for a similar industry was used. The following average wages were used:

TYPE	73\$/Job	SOURCE
Farm Labor	4,737	Ag. Stats. 74, p. 436 [14] labor without room and board
Farm Management	11,332	Ag. Stats. 74, p. 468 [14] net income of farm operators
Food Processing	7,660	Marketing & Trans. Situation. p 16 [56]
Food Wholesaling	7,660	MTS p. 16 [56]
Food Retailing	6,540	MTS p. 16 [56]

#### D. Detailed Research Notes

### (1) TSP and Unitex Systems

## (a) Farm

The basic source of information relating to the dollar costs of growing soybeans, 1973, was a publication of the Department of Agricultural Economics, University of Illinois [32]. These figures are for central Illinois. Several categories were too general to allow use of the I/O energy model, and were broken down as reported below.

Overhead expense was itemized using farm records which were the data base for reference [32] by a member of the Department of Agricultural Economics, University of Illinois [33]. Similarly, "machinery repair, fuel, and hire" was broken down to "machinery repair," "fuel," and "machinery hire." Fuel was split into diesel and gas according to the estimated statewide average proportionate shares of the two: 60% diesel - 40% gas [33, 34, 35] and converted to physical units [33] to conform to the CAC I/O energy model.

The dollar cost of transportation to the elevator was determined by using a unit cost per mile figure for corn [36] and adjusting it by a factor of 60 lbs. soybeans/bu. Energy and labor costs of transportation come from [38].

Table A lists the costs of farm production of soybeans as used in this study.

# (b) Elevator

The basic data source used to obtain elevator operating costs was reference [37]. The estimates for 1973-74 were used rather than

the 1971-72 figures, in keeping with the goal of 1973 as our base year. The country elevator classification was used since the vast majority (>80%) of midwestern grain goes to these types of facilities [2]. A "composite" country elevator was developed based on total amount of grain handled [39] [44]. These figures are for storing and handling only, and hence understate slightly. However, soybeans rarely need drying, and the understatement is felt to be minimal.

Utility expense was allocated entirely to electricity, since it was felt that at least 95% of this category was electricity [39]. Average electricity prices [40] were used to obtain a physical quantity of electricity.

Table B lists the costs of the grain elevator step as used in this study.

### (c) Soybean Processing

Information on soybean mill operations was obtained from a large soybean processor that wishes to remain anonymous. The figures represent an average of four mills, and are felt to be typical of the industry at large. Again, it is assumed that all soybeans come to the mill from elevators.

A rather severe problem arises when one attempts to allocate operating costs between the dual products of soybean mills, i.e., the oil and the meal. However, it was decided that dollar and labor costs should be allocated according to the total dollar value of the two products, and energy costs according to the physical outputs, i.e., on a weight basis. These allocation factors were derived from

reference [41]. On the basis of dollar value, the allocation factors were: oil, 37.6%; meal, 62.4%. On a weight basis, the allocation factors were: oil, 18.38%; meal, 81.62%.

Another difficulty was that figures from the anonymous soybean processor did not include milling of defatted soy flakes into flour, the input into the texturing step. Therefore, an estimate of the dollar cost of this particular step was obtained from industry sources [42, 43] and allocated solely to the meal.

Transportation expense from grain elevator to soybean processor is an average figure obtained from a large Illinois soybean processor [17], and represents a trip length of about 100 miles.

Direct energy consumption figures were provided by the anonymous source in physical units; energy prices for this step were likewise obtained.

Table C lists the operating costs of the soybean processing step as used in this study.

# (d) Texturing

Information on texturing was obtained from the engineering department of Wenger International, Inc., a manufacturer of extrusion cooking systems [45]. Wenger provided operating costs per unit of output for the extrusion cooking and texturing process and also furnished utility consumption in physical units. Several figures supplied had to be adjusted, as described below.

The textured soy protein was assumed to be packaged in 50-lb. bags at a cost of  $20\phi/\text{bag}$ , or  $.882\phi$  kg. [45]. Steam production was assumed to be produced 80% by fuel oil and 20% by natural gas [45].

Average prices [40] were used to convert to physical amounts of fuel oil and natural gas. The energy conversion used was 1000 Btu/lb. steam [46]. Water volume was converted to dollar cost using an average of Kansas City, Missouri, and Champaign, Illinois, water rate structures [45, 47]. Transportation from soybean mill to texturing plant was ignored. An industry expert [48] estimated that 80% of all textured soy protein is produced at locations having both a soybean mill and a texturing plant.

Table D1 lists the costs of TSP texturing as used in this study.

Table D2 lists the costs of Unitex texturing as used in this study.

### (e) Packaging

The packaging step is one for which detailed cost breakdowns were not available. Hence, a number of assumptions and calculations need to be detailed at this point.

Textured soy protein is currently available in 12 oz cartons resembling quart milk cartons [49]. Hannon [50] has determined the energy content of similar cartons, and it is these figures which provide the basis for our calculations. From reference [50], the energy content of the carton is 17,400 Btu/lb. of finished carton. The textured soy protein container weighs 1.85 oz. [51]. However, the carton is 3.8% aluminum (by weight)[51]. Therefore, we subtract out the aluminum and get .111 lb. paper.

(.111 lb. paper/carton) (17,400 Btu/lb. paper) = 1935 Btu/carton. We now add in the aluminum, assuming an energy content of aluminum of 60,820 kWh/ton [52].

 $\frac{60,820 \text{ kWh/ton}}{2000 \text{ lbs/ton}}$  (.0046 lbs. Al/carton) = .14 kWh = 477 Btu/carton.

Finally, we assume (perhaps not too irrationally) that the packaging of textured soy protein in cartons is similar enough to milk packaging (minus the energy of homogenization and pasteurization) to allow us to use the figure given, 2710 Btu/carton.

For paper and aluminum the energy coefficient from the corresponding sector in the energy matrix was used to calculate an implicit price, which was the sale input. This was necessary in order to develop a labor cost.

The cost of transporting TSP to the packager is the amount paid by a packager of this type, representing a distance of about 200 miles [54].

Shipping cartons cost approximately  $8\phi$ /carton in 1973 [53]. The energy matrix was used to calculate an energy content of 7848 Btu/carton, or 876 Btu/lb. dry TSP.

Table E lists the energy figures and dollar costs of packaging as used in this study.

# (f) Wholesaling

Although technically speaking the packaged textured soy protein system that was investigated is not handled by a wholesaler, it does go to the central warehousing unit of the chain which retails the finished product. This was felt to be analogous to a wholesaling step, however, and it was desired that the impact of this step be known.

An "average" markup [55] by the wholesaler was assumed, and costs were allocated according to nationwide wholesaling averages [55].

This was possible since the price to the wholesaling unit was obtained [54]. Transportation expense to the wholesaler is the actual cost paid [54].

Table F lists the costs of wholesaling as used in this study.

### (g) Retailing

The costs of retailing the textured soy protein were obtained from a study of cost margins for the category "dry grocery." [56]

The average mark-up and costs listed as a percent of sales were usable because cost to the retailer of the textured soy protein was known (assumed to be the cost to the wholesaler plus his mark-up).

The transportation cost is based on an average cost of \$10.80/ton for transporting groceries from warehouse to retail store [57].

There is a rather large figure of "unallocated" due to the fact that taking an average mark-up and retailing cost brings us nowhere close to the price that the retail textured soy protein carries. We assume this represents profit and is given no energy or labor cost.

Utilities were allocated in a manner analogous to wholesaling.

Table G lists the costs of retailing as used in this study.

## (h) Home

Data on the home preparation of textured soy is almost non-existent; therefore, several assumptions were made.

For cooking purposes, it was assumed that textured soy protein cooking requirements were the same as beef on a per pound basis.

Hence, the DEL costs of cooking a pound of dry textured soy protein are the same as one pound of beef. Similarly, the capital DEL costs of cooking are assumed to be the same for a pound of dry textured soy protein as for one pound of beef [58]. Textured soy

protein requires no refrigeration and hence no share of refrigerator operating or capital DEL costs were allocated to it.

Transportation DEL costs of a pound of dry textured soy protein were assumed to be the same as one-pound of beef.

Table H summarizes the home part of the textured soy protein system.

### (2) Bean System

### (a) Farm

The farm inputs and methodology are the same as described under "Farm" in the TSP system.

### (b) Elevator

The elevator inputs and methodology are the same as described under "Elevator" in the TSP system.

# (c) Packaging

The packaging step in the bean system represents an area of greater uncertainty than other steps in any of the systems. Attempts were made to analogize whenever possible to the dry bean industry. The packaging step was analyzed in terms of six inputs: heating, lighting, machinery operation, direct factory labor, materials consumed, and capital. Each will be discussed separately.

For purposes of heating, a packaging building was hypothesized based on the dry bean industry's packaging operations. A building of dimensions 100' x 200' x 30' was assumed [59]. However, only the packaging area is heated; the warehousing area is typically not heated in order to minimize evaporation loss [60]. The packaging area was assumed to be 30' x 30' x 30' [60]. The calculation of the heating

requirements assumed a climate similar to a central Illinois city [61]; a coefficient of conductance for the building of .3 Btu/hr. - ft<sup>2</sup> - °F [62]; and an infiltration rate of 1 complete turnover/hr. [63]. Thus, heating requires 2.655 x 10<sup>8</sup> Btu/yr. [64]. It was decided to allocate this 50-50 between heating oil and gas. Labor was calculated from the CAC employment model.

The estimate of energy and dollar cost of lighting is from a lighting industry expert [65]; it assumes a packaging operation 30' x 30' x 30' which operates ten hours per day, five days per week, fifty weeks per year, and a warehousing operation 100' x 170' x 30' which operates 24 hours per day, five days per week, fifty weeks per year. The labor costs were figured by using the electricity cost together with the CAC employment model. The capital costs of lighting were ignored.

The requirements for machinery operation were formulated from discussions with packaging industry experts [66, 67] as to the nature of the equipment necessary and their particular energy requirements. Again, it was assumed that the operation ran 10 hours per day, 5 days per week, 50 weeks per year. The total yearly electricity requirement was estimated to be 71,490 kWh [68]. Combining this with an average cost of electricity of 2.2¢/kWh [40] gives a dollar cost of \$1,572.78. Again, labor costs were derived from the CAC Employment Model.

Direct factory labor represents a rough estimate from dry bean industry experts [3, 69] of the labor and dollar cost per one-pound package. No energy cost was assigned to this input.

Materials consumed consisted of polyethylene (for bags) and paperboard (shipping cartons). The paperboard cost came from persons

in the dry bean industry in the form of a dollar cost, which was used to determine the energy and labor costs through the use of the CAC Energy Employment Model. The polyethylene requirements assumed 100 square inches of 2-1/2 mil polyethylene per bag [66]. The dollar cost came from polyethylene film suppliers [70]. The energy was calculated from the Census of Manufactures data [21] combined with and checked against other sources [71, 72]. A final figure of 445.3 Btu/Bag was used [73].

The costs of capital were estimated by increasing DEL costs by 10% [74].

Aggregate figures were allocated to individual packages on the basis of  $1.8 \times 10^7$  Bags/yr. [59, 75]. Table I lists the packaging inputs as used in this study.

## (d) Wholesaling

Wholesaling costs were calculated using the same methodology as described in the section under TSP wholesaling. The price paid by wholesalers was obtained [4], to which was added a transportation cost [76]. From this total cost were calculated the dollar, energy, and labor costs of wholesaling as described in Appendix D(1)(e).

Table  ${\it J}$  summarizes the wholesaling data used.

# (e) Retailing

Similarly, dollar, energy and labor costs of retailing beans were calculated in the same manner as described in III G, with the exception that there is not a large figure of unallocated "profit." This is due to the fact that the retail price was calculated on the basis of the average markups from [77] and not from actual practice.

Table K summarizes the retailing data used.

#### (f) Home

Transportation figures for beans are nearly non-existent; therefore, we assume that the dollar, energy and labor costs that should be allocated to beans are the same as were calculated for an equal weight of beef.

Beans require no refrigeration and hence no share of refrigerator capital or operational cost was allocated to beans.

The calculations for cooking of soybeans were done for electric and gas ranges. The figure for cooking on an electric range, based on empirical data [78], came out to 3,420.68 direct Btu/lb. energy of dry beans.

The figure for cooking on a gas range was derived partially from epirical data and involves some assumptions [81]. The figure calculated is 4,738.83 Btu/lb. dry soybeans.

The capital DEL costs of the stove were assumed to be the same as beef.

Average prices for gas and electricity [40] were used to calculate the dollar cost for cooking.

Table L summarizes the home data as used in this section of the report.

## (3) Beef System

### (a) Cow-Calf

The basic data for the cow-calf program was obtained from the Economic Research Service (ERS) field representatives [82]. Although this data was in rough estimate form, and only representative of

enterprises of the size and locations specified, it was used because of its detailed nature. Because each input must be matched with an input-output classification number for use with the energy coefficient matrix [83], data must be detailed enough to allow this classification. Data used was from three areas of the United States: Cornbelt region. Texas region, and Inter-mountain region. This data was given in 1974-dollars per production unit. These costs are not entirely accurate because each calf-producing cow is being maintained besides producing milk for her calf. Because the entire herd of females does not produce each year, the cost per production unit was felt to be the closest estimate to cost per calf. The 1974 costs were deflated to 1973 as discussed in Appendix A. Energy costs were given in dollars and converted to Btu's by using an average price for that type of energy. Labor Costs in dollars were converted to jobs by using an average wage for that type of labor. The input data for the three systems appear in tables M1, M2, and M3.

## (b) Feedlot

Data for the costs of feeding out cattle was also obtained from the ERS [13]. Data for the second quarter of 1973 was selected because no average for the year was available. Each of three different feedlot regions was matched with the cow-calf program close to it:

Cornbelt feedlot matched with the Cornbelt cow-calf program; Texas Panhandle feedlot with the Texas cow-calf program, and California feedlot with the Inter-mountain cow-calf program. Aggregation was a major problem here, solved only with the help of Dr. Van Arsdale and Dr. Boykin [84]. Another problem was that the weight at which the

calf was weaned in the particular cow-calf program did not match the weight at which the feedlot data was applicable in the Cornbelt and Texas Panhandle systems. To adjust for this, the feed costs were increased at the feedlot level to add the extra weight according to the cost per hundred weight gain given in the ERS tables.

Overhead was not increased. The feedlot input data appear in Tables N1, N2, and N3. The beef cow is assumed to be sold at a weight of 1,000 lbs.

### (c) Meat Packing and Processing

At this point in our system, an adjustment had to be made to account for the fact that more than one product comes from a beef cow. At the end of the feedlot system, the cost per head of cattle is known. Some of that cost should be allocated to the by-products from the cow and the rest to the retail cuts of meat produced.

For each head, this by-product cost was allocated using a \$.101/retail lb. by-product adjustment figure [56].

The data for meat packing and processing was obtained from ERS [56]. The energy cost had to be disaggregated into the different kinds of energy used. The cost was allocated on a percentage basis using the 1967 Census of Manufactures dollars spent on energy figures for industry 2011, with an adjustment for the different rates of inflation for each energy type. Btu figures were obtained from the dollar costs by using an average price for each energy type. Packing and Processing input data appear in Tables 01, 02, and 03.

### (d) Wholesaling

The Economic Research Service of the United States Department of Agriculture provided a wholesaling margin for beef but the margin was almost entirely unallocated. The percentage breakdown of the wholesale margins given in Progressive Grocer [55] was used to allocate this figure. This also left an aggregated energy cost but without a Census of Manufacturers breakdown of energy, unlike the Packing and Processing system. The BEA's I/O data [9] provides the total dollar transactions between each of the 358 sectors of the economy, and so the total dollars from each energy sector to the wholesaling sector were known. Each energy sector's total dollars to wholesaling was divided by the total dollars flowing from all energy sectors to give a percentage breakdown of the energy cost figure. For example, let DDT, be the direct dollar transaction from sector i to sector j. If the energy sectors are sectors 1 thru 5 and the wholesaling sector is 330, and INF, is an inflator for the energy costs from 1967 to 1973 for energy type i, then the dollar cost of energy type i is

where \$NRG is the total energy cost in the wholesaling margin.

The Wholesaling input data appear in Tables P1, P2, and P3.

## (e) Retailing

The Retailing data was from the same ERS publication as the Packing and Processing data and the Wholesale margin. The energy figure was the only input which had to be disaggregated. The method used in Wholesaling to allocate that energy figure was also used here, with the retailing sector inserted for the wholesaling one. The Retailing input data appear in Tables Q1, Q2, and Q3.

### (f) Home

The final step in the system, home preservation and preparation, consists basically of three inputs: transportation from the retailer to the home, storage, and cooking. Other inputs, such as dishwashing, space heating, and lighting were felt to be minor and were ignored.

Transportation energy was first calcuated for food shopping, and then a portion was allocated to beef as explained below. Figures for average shopping trip distances were obtained [85] and the DEL costs were calculated [86] for an average household [11] for one year. The difficulty arises when one attempts to allocate a portion of the total costs of food shopping to beef. It was decided to allocate these costs on a weight basis. The USDA's market basket [87] of goods was used as a base. This market basket was updated to 1973 using per capita consumption tables [88] after having been first converted to a weight basis [89]. Table AA lists the revised composition of the market basket as used in this study. On a pound basis, beef represented 6.08 percent of all goods purchased, and therefore

6.08 percent of the total transportation DEL costs calculated above, was allocated to beef. This figure was then divided by total beef consumption per household [11, 13] to get the DEL costs per pound of beef.

Refrigeration energy was calculated using a similar allocation scheme, apportioning the DEL costs to meat on a weight basis by dividing total pounds of meat by total pounds of refrigerated groceries [90]. This scheme is admittedly arbitrary and ignores such considerations as differing amounts of actual refrigeration time. However, we are limited by the scope of this study; also this method was felt to be superior to the other allocation scheme readily available, namely on a dollar basis. Total energy figures for refrigeration are from [91]. Average electricity prices were used to obtain dollar costs, which were used to obtain labor costs. The saturation level of refrigerators is 99.9 percent; hence these figures apply to virtually all households.

The capital DEL costs of the refrigerator, that is, the DEL required to make the refrigerator, was determined by converting the purchase price [92] to energy and labor costs (as described elsewhere in this report), allocating this over an average lifetime [93] and then allocating to beef on a weight basis as described above.

The treatment of freezers is analogous. Operational energy [91] was allocated on the basis of home freezer use devoted to beef [94]. Average prices were again used to obtain dollar and labor costs as described above. Capital DEL costs were determined from the purchase price [92], spread over an average freezer lifetime [93], and allocated

according to freezer use [94]. However, this figure was adjusted to reflect the saturation level of freezers, 34 percent [92].

The last area evaluated was the DEL costs associated with preparation. Calculations were made for both gas and electric ranges, and then allocated according to product saturation levels [92, 95].

Total DEL costs of gas and electric ranges were calculated from purchase price and average lifetime figures, as described above for refrigerators and freezers. The capital DEL cost allocations presented a problem, and were allocated as follows: a figure for the operational energy associated with the cooking of one pound of beef on an electric range was developed (as explained below). This figure, 2614 Btu/pound, was multiplied by the average amount of beef per household per year [11, 91] to get the total energy associated with the cooking of beef. This was then divided by the total amount of energy used by an average electric range in a year [91] with the resultant percentage being used as the allocation factor for DEL costs for both electric and gas ranges. The allocation factor thus derived was 15.9 percent.

Separate numbers were used for the cooking energies for gas and electric ranges. The number for gas ranges represents the only data which could be obtained which was based on empirical research. It represents the energy necessary to cook one pound of beef in the form of four ground beef patties [96]. The number for electric ranges is also based on empirical research [97] and represents the amount of electricity used to cook one pound of beef in the form of a meatloaf.

The numbers are surprisingly close. The home input data appear in Tables R1, R2, and R3.

### APPENDIX E.

#### DETAILED RESULTS

This appendix contains detailed results for all of the systems.

Each system is broken down into its subsystems which list the individual input names and the calculated dollar, energy, and labor costs associated with those individual inputs. The results are normalized to a per retail pound basis, and are not on a protein basis. The energy costs are further broken down into the five energy categories. (Note that these are not cumulative; rather, they represent energy flows.)

		A 1/2	BTUSZEB	MAN-YRS/LB	COAL	CRUDE	REFINED	ELECT	GAS
DAT	DA NAME								
	APM	349E-C	611E 0	281E-0	145E 0	0.431E 93	0.858E 02	0.532E 02	0.334E 03 0.180E 02
<b>→</b> (	SEED	3455-0	911E	1766-2	110E.D	4956 0	.169E 0	.513E 0	•311E G
3	HERBICIDES	389E-0	0 4695E	305E-0	197E 0	790E 0	0 366 P	.577E 0	COCE O
4 1	MACH REPA	777E-0	OCCEO	164	0.000E 00	C	149E	362E D	.164E 0
	DEPREC	130E-0	520E.0	118E=9	O PC LA	1500	.692E 0	.168E 0	.762E 0
	MACH DE	.561E-0	241F 0	0000E	.030E	C 3000°	0000E C	.000E	375E 0
w 0	I AXES	233E-0	975E 0	.34 6E-0	.263E	. 650E 3	793E_0	422E.0	637E 0
10	DISEL	117E-C	390E	3325-0	133F	814E	.215E 0	.764E 0	.578E 9
11	ELECT	432E-C	. 262t C	. 134E-0	436E 0	.354E 9	.320E 0	.170E 0	. 24JE 0
	GASOL	299F-0	138E 0	.515E-0	.168E 0	.136E 0	9123E U	400cm	.166E 0
1 4	45 OTO4	100E-0	510E	633E-0	*224E 9	.337F 0	.350E 0	.185E 0	.268E 0
5.	DISEL FU	.518E-0	393E	. 14/E-C	.000E 0	. 900e o	.000E	.000E 0	0000E
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54	REFINED	.281E-0	.213E 0	.796E-3	.259E_0	.21 JE D	.190E 0	.131E G	0.145E 0	
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OVE-CAP 0.37	71E-02	0.274E 03	0.366E-06	0.115E 03	0.146E 03 0.165E 04	0.456E 02 0	.205E 02	0.957E 92
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COST MAF	ARGIN	TOTAL COST \$/LB	NRG	MAPGIN BTUS	TOTAL NRG BTUS	JOBS MARGIN MAN-YRS/LB	F-X	OTAL JOBS AN-YRS/LB
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CORNBELT FEEDLOT 0.4297586	3E 00	0.886998E 0	9 0.206	099E 05	0.3562625 05	0.2958765-0	4 0.	801452E-04
MEAT PACKING 0.580004E	1E-01	0.944999E 0	0 0.378	1057E 04	0.394067E 05	0.512427E-0	5 0	852695E-04
WHOLESALING 0.9993308	)E-01	0 . 124493E 0	1 0.290	965E 04	0.423164E 05	0.102240E-0	14 0 .	954935E-04
RETAILING 0.283034F	1E 00	0 - 132793E 0	1 0.859	266E 04	0.509090E 05	0.314455E-0	14 0.	126939E-03
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TEXAS FEEDLOT	0.412965E 00	0.891942E	00 0 204	1795E 05	0.314697E 05	0.272064E-0	4 0 0	54 006 5E-04
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HCME PREPARATION	C.620653F-01	0.139494E	01 0.234	.663E 05	C.703302E 05	0.403868E-0	5	10 50 59E-03

DATA	A# NAME	1973 \$AB	BTUS/LB	MAN-YHS/LB	COAL	CRUDE	REF INED	ELECT	GAS
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6 INTERE	•335E-0	.183F 03	.649E-06	.488E 0	•122E 0	•483E 0	• 199E	2 0 2	
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00 CAS	0.001470000	0.102F 34	0.314E-07	0.554F 01	0.101E 04	10 3404 0 10 377 1 0	140° C	00 00 186F	3 5
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0 REFRINGE	•615F-0	• 443E 03	• 565E-06	•189E-0	.231E 0	.727E 0	.375	2 0 .151	
1 FREEZER-DIR	.107E-0	.405E 04	.314E-06	.236E 0	•126E 0	•332E 0	.118	4 0 894	
2 FREEZER-CAP	.173E-0	.125F 03	• 159E-06	.531E 0	•651E 0	•20SE の	• 106	0.426	
3 CAS STOVE-	•189E-0	0171F 04	• 528E-07	. 932E	170E 0	0 780E 0	0.000	0.000	
A FIRST STOCKEDS	07/12/0	0 4 4 4 E C C C C C C C C C C C C C C C C	• 300E-U0 -	0 7070	1 657 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.00	4 0 117	
6 ELECT STOVE-	• 4 59E-	339E 03	.452E-06	.143E 0	.181E 0	• 564E 0	.253	2 0 118	
					- 1	;			-
	COST MARGIN \$/LB	TOTAL COST \$/LB	NRG MA	N I S	TOTAL NRG BTUS	M ANAMANANANANANANANANANANANANANANANANAN	ARGIN RS/LB	MAN-YRS/LE	
INTERMOUTAIN COMCALF	0.4r8364E 00	0.408364E 00	0.14574	SE 05	0.145745E 05	0 4 0 4 0 4 0	08E-04	0.4040CBE-D	1
CALIF FEEDLOT	G.429410E 00	0.837774E 00	0.21113	2E 05	0.3568775 05	0.3037	125-04	0.707720E-0	ď
MEAT PACKING	0.580004E-01	0.895775E 00	0.37805	7E 04	0.394682E 05	0.5124	27E-05	0.758963E-0	4
WHOLESALING	0.999330E-01	0.995705E 00	0.29096	5E 04	0.423779E 05	0.1022	4 0E-04	0.861203E-0	ı,
1				!					İ
RETAILING	0.263004E GO	0.127871E 01	0.85926	6E 04	0.539705E CS	0.3144	55E-34	0-117566E-0	rr i
HOME PREPARATION	0.620650E-01	0.134077E 01	0.23466	3E 05	0.744368E 05	0.4038	68E-05	0.121604E-0	m
						1 1	1		

### APPENDIX F.

#### TABLES

Tables A through R3 list the input data. Most inputs are dollar costs per unit of output, the unit being that listed next to the name of the step. These dollar costs are in 1973 dollars; the deflator listed is the ratio  $\frac{1973}{1967}$ , used as described in Appendix A. The deflator source is listed next to it. (These correspond to those sources listed in reference [31].) For actual energy and labor inputs the quantities are listed in the "BTUS" and "JOBS" columns. These entries are zero where the inputs are materials. The correspondence between the numbers in columns labeled "I/O#" in Tables A through R3 and Bureau of Economic Analysis Input-Output numbers are listed in Table S.

	JOBS		O SODOOD	00 WW 00 00 00 00 00 00 00 00 00 00 00 0	· 00000	.95000E-0	· 000000	• 00000E	O U U C C C C C C C C C C C C C C C C C	0 300000	. 000000 o	.00000E	00000E		19000E	00000	.00000E	.30000E 0	• 000000 ·		JOBS		.00000E 0	0 300000	の の の の の の の の の の の の の の		62060E-0	.00000e	·00000E		000000	000000°	○ 300000 ■ 300000 ■ 300000 ■ 300000 ■ 300000 ■ 3000000 ■ 3000000 ■ 300000 ■ 300000 ■ 300000 ■ 300000 ■ 30000 ■ 300000 ■ 300000 ■ 300000 ■ 300000 ■ 3000000 ■ 30000000 ■ 3000000000 ■ 3000000000000000000000000000000000000	-00000e
	BTUS		. 00000F 0	00 BCCCCC.	· 000000	.000000°	.00000 0	· ODDOUE O	<ul><li>のののののののののののののののののののののののののののののののののの</li></ul>	.38785E 0	.41411E 0	•16701E 0	• 64205E 0			0.30000	.00000 0 30000	.00000 O	.18240E 0		BTUS		.00000E	00000		の の の の の の の の の の の の の の	0300000	.00000E	0 30000°		• 00000e	·43439E 0	0 300000°	*82800E-0
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<b>4</b>	DEFLATOR		A C. 4	198.9 AS	4 .0 .4	7 .U A	54.0 A	44.0 A	0 ° ° ° ° ° ° ° ° ° ° ° ° ° ° ° ° ° ° °	29.3 SC	28.7 SC	28.7 \$	28.7-50	00000	57.0 AS	44 0 AS	46.3 A	0000	0.00	щ	DEFLATOR		5.9	Z E E E	X 1	A 0.0	Z . J . A	1.2 S	A 8 .	154°0 AS	5.0 A	9.3 8	0 ° 0	•
THOME	\$ COST	(80)	.2250E C	0.2000E 00	•1580E 0	.4500E 0	·7500E-0	.3250E 0	• 3000E •	-2500E-0	.68CCE-C	• 45CCE-C	*1730E-0	シー	ウールのこの。 ・ つつこの。 ・ つつこの。	1800F-0	.7700E-0	.2023E 9	.5100E-0	TABLE	\$ COST	(80)	.5C93E-C	-1271E=C	- 1440円10 - 1550円10	•6295E-0	-294CE-C	·2100E-0	•2700E-0	0.5990CE=0Z	• 15COE-0	.28C0E-0	* 74 CCE - C	**************************************
	DATA # INPUT NAME	FARM	FE	100	MAN	LABOR-	DE	MACH DE	<b>∀</b>	0 ELECT	1 DISEL F	QA:	3 AUTO-6 A	A AO CO	- ARCRITAN	7-REPAIRS-	8 MISC	9 PROFIT	O TRAN		DATA # INPUT NAME	GRAIN HANDLING & STORAGE	21 DEPRECIATION	TAYES	4 LICENSE	S INTEREST	6 LABUR	ADMIN. OH	DESCRIPTION OF SECONDARY	0EQUI	FUMIGATION	2 ELEC	4 TR	

	JOBS	00000000000000000000000000000000000000	0.00000E 00 0.00000E 00 0.00000E 00 0.00000E 00	SACT.	OBOR	00000000000000000000000000000000000000
	BTUS	0.000000E 00 0.037889E 04 0.037889E 04 0.000000E 00 0.000000E 00 0.000000E 00	0.00000E 00 0.00000E 00 0.41150E 05 0.53810E 04 0.47500E 04	A F	SOLIS	0.00000E 00 0.00000E 00 0.00000E 00 0.00000E 00 0.00000E 00 0.00000E 00 0.13170E 04 0.00000E 00 0.00000E 00
	1/0#	138 244 335 335	24 E 20 E 20 E 20 E 20 E 20 E 20 E 20 E 20	# - / _	#O/T	220 mg
TABLE C	DEFLATOR	145-1 MTS 108-3 ERD 128-7 SCB 130-1 HLS 154-4 SCB 137-3 ERD 131-2 SCB	123.5 ERD 100.0 135.0 MTS 126.7 SCH 129.3 SCH 128.7 SCH	TABLE DI		121.7 SCB 135.0 MTS 154.4 SCB 154.4 SCB 155.2 ERD 119.5 ERD 125.7 SCB 126.7 SCB 126.7 SCB 126.7 SCB 126.7 SCB 126.7 SCB 126.7 SCB 126.7 SCB
	\$ COST	0.3440E=C1 0.5400E=C2 0.72CCE=02 0.3160E=01 0.19CCE=01 0.157CCE=02	0.2860E-01 0.1110E-01 0.3370E-01 0.1710E-01 0.4460E-03	E- VC C	NPACK)	0.900000000000000000000000000000000000
	DATA # INFUT NAME OIL EXTRACTION	35 LABOR 36 SUPPLIES 37 HEXANE 38 REPAIRS 39 DEPRECIATION 40 INSURANCE 41. TAXES 42 MILL SUPERVISION	43 ADMIN OH 44 SALARIES 45 INTERESI 46 NATURAL GAS 47 ELECT 48 FUEL DIL 49 PROPANE	28 DATA # INPUT NAME	<b>₩</b>	55 EQUIP DEP 56 EQUIP MAINTENANCE 57 INTEREST 58 BUILDING DEP 59 INSURANCE 60 BUILD. MAINT. 61 WATER 62 PACK-50# BAGS 63 FLECT 64 GAS 65 FUEL OIL-STEAM 66 NAT-GAS-STEAM 67 FUEL OIL-STEAM 68 LABOR 69 TRANS TO PACK

DATA #	INPUT NAME	\$ COST	DEFLATOR	#0/I	BTUS	JOBS
UNIT	TEX	(KG UNPACK)				
ιΩ v	OUIP	•3390E-C	21.7 SC	ເດ ∢	0 00000 0 0000E	·00000E
10	2	4 4 8 G O F 1 0	15 0 AT	# M	0 10000	O POCOCO.
- 60	JILDI	.7000E-C	54.4 SC	S	.03000E	·00000E
50	INSURANCE	0.11.00E-02	137.3 ERD	335	00000	00 B000000
-	ACK-501	- 8800E10	19.5 ER	V -	0 00000	000000 ·
· (\)	AVORING	.1380E-C	42.2 ER	S	· 000000E 0	.00000e
m	ABOR	.4259E-C	45.1 MT		· 000000	.55600E-0
<b>3</b> 1	- ⊃ ∢	• 65CCE=0	54 · 4 SC	28	000000000000000000000000000000000000000	000000
Ω (C	ď _	・ないののによっているののでは、	200 4 00	n 4	000000 0000000000000000000000000000000	
7 (	J ==	3292E-0	28.7 50	) (F)	SONOTO DE	00000E
88	J LL	3115F-0	26.7-50	0 (	62300E 0	000000
	TEAM-	.4084E-0	28.7 SC	) M)	.2490CE 0	.03030E 0
C	0	900S	0.00	0	· 000000 0	.00000E 0
59						
		<u> </u>	TABLE E			
DATA #	INPUT NAME	\$ COST	DEFLATOR	#0/I	BTUS	JOBS
PAC	ACKAGING	(LB PACK)				
717 73 74 75 75 76	PAPER ALUMINUM ASSEMBLY SHIPPING CASE TRANS TO WHSLER PROFIT	0.3000E-01 0.0000E-02 0.8930E-02 0.3400E-02	119.5 ERD 103.0 124.6 ERD 121.8 ERD	117 186 360 120 322	0.000000E 00 0.36130E 04 0.000000E 00	0.00000E 00 0.00000E 00 0.00000E 00

JOBS		-22940E-C	の。 のの のの のの のの のの のの のの のの のの			.00000E	. 000000°	.00000E 0	-00030E 0	· ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○ ○	•00000 o	.00000E 0	ם שממסרם.		JOBS		.68500E-0	·0000000	O 3000CO.	.00003E	•00000E	0 00000 ·		. 000000°	·000000	<b>000000000000000000000000000000000000</b>	00000000000000000000000000000000000000	.00000E 0
BILUS		.000000.	00 mc0000000000000000000000000000000000			O HOOOD	00000°	·00000E	.18102E 0	•19996E 0	.50250E 0	.44530E 0	0 300000		BTUS		.0000CC.	0 3000co.	0 30000°	-0000C-	· 00000 ·	• 00000E	日 日 日 日 日 日 日 日 日 日 日 日 日 日 日 日 日 日 日		.00000E	0.30603E 03	28437F 0	-0000E
#0/I			358	- 1	251 452	า 4	m	4	- 1	٣	4		322		#0/1		0	$^{\circ}$	342	S	0	- 1	13. C.	ナマ		m «	\$10	
DEFLATOR		5 .9 MI	154.4 SCB			0 0 a	46.0 MT	D. O. M.	13.1 SC	28.7 SC	9.3 SC	6.7 SC	1 • 8 ER		DEFLATOR		6.6 MT	3.C MT	0.0 MT	4 . 4 . SC	1 • 2 SC	11 000	N	D. O. C.	3.6 MT	128.7 SCB	7 2 20	0.0
\$ COST	(LB PACK)	.1780E-0	0.16005-02	• 1 4 DOE - C	• 1 GCOE - C		V - 1000V	SOCOLIO SOCOLIO	SZCCE-0	80E-0	.3240E-0	.4230E-0	-5400E-C	TABLE G	\$ COST	(LB PACK)	.44BCE-C	.280CE-0	.1500E-C	*22CCE-0	•31CCE-0	SHOODE -	• 1 BOCE - C	の 1 1 1 1 1 1 1 1 1 1 1 1 1	.57CCE-C	0 SC20E-03	* 1 1 3 C E L C	.8680E-0
INPUT NAME	WHOLESALING	LABOR	DEPRECIATION		EQUIP. COSTS	3	ラスプのコールコックス	TO THE BOTTON	COAL	REFINED	ELECT	GAS	TRANS TO RETAIL		INPUT NAME	TAILING	LABOR	PACKAGING	REPAIRS	DEPRECIATION	HAXES	- Z I	AD CRETTENT	OTHER	PRUFIT	REFINED	GAS	UNALLUCATED PROFIT
DATA #	A	_77	78	4	<u>ල</u> .	000	0 a	9 8	85	86	87	88	8-8	60	DATA #	RET	06	16	92	63	96	300	00	96	66	000	102	103

			TABLE H			
DATA #	INPUT NAME	\$ COST	DEFLATOR	#0/I	BTUS	JOBS
	HOME PREPARALION	(LB_PACK)				
1001	10-11 A	0.8100E-02 0.1891E-02		359 5 262	0.12382E 04 0.15124E 04	0.66090E-06 0.03330E-06
00	ECT	8740E-0	000	9	.13560E 0	.00000E 0
DATA #	INPUT NAME	\$ COST	TABLE I DEFLATOR	#0/I	BTUS	JOBS
Q.	AC KA G I NG	(۲8)				
35	NIL	1211E-0 3690E-0	7.00	m W 4	.73800E 0 .73800E 0 .33100E 0	0.00000E 00 0.00000E 00
7	STIING CHINARY-	8740E-0	229 . 3 . C . C . C . C . C . C . C . C . C	Tr.	.13560E 0	の 1000000 1000000 1000000 1000000 1000000 1000000 1000000 1000000 1000000 1000000 1000000 1000000 1000000 1000000 100000 100000 100000 100000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000 10000
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TABLE N2

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CORRESPONDENCE BETWEEN CENTER FOR ADVANCED COMPUTATION INPUT-OUTPUT #' in TABLES A-R3, and BUREAU OF ECONOMIC ANALYSIS INPUT-OUTPUT NUMBERS

TABLE AA

REVISED MARKET BASKET; YEARLY CONSUMPTION PER HOUSEHOLD AND
ASSUMPTION WHETHER REFRIGERATED (R) OR NOT REFRIGERATED (NR).

FOOD NAME	QUANTITY (1bs.)	REFRIGERATION ASSUMPTION
Beef	251.88	R
Veal	4.57	R
Pork	191.83	R
Lamb and Mutton	5.40	R
Milk, fresh	803.28	R
Milk, evaporated	51.08	NR
Cheese, American	42.62	R
Ice Cream	74.37	R
Butter	15.03	R
Watermelons	47.00	R
Oranges	105.47	R
Lemons	5.93	R
Grapefruit	26.60	R
Apples	73.72	R
Grapes	1.47	R
Strawberries	8.80	R
Chicken	147.12	R
Turkey	12.03	R
Eggs	116.18	R
Fruit Cocktail, canned	36.70	NR
Peaches, canned	75.17	NR
Pears, canned	25.95	NR
Orange Juice, chilled	72.28	R
Orange Juice, frozen	34.56	R
Carrots, fresh	26.75	R
Peppers, green	12.32	R
Spinach	2.58	R
Cabbage	35.65	R
Celery	32.18	R

TABLE AA (continued)

FOOD NAME	QUANTITY (lbs.)	REFRIGERATION ASSUMPTION
Cucumbers	11.90	R
Lettuce	79.36	R
Onions	36.69	R
Tomatoes, fresh	25.67	R
Tomatoes, canned	121.42	NR
Beets, canned	13.98	NR
Corn, canned	77.86	NR
Peas, canned	46.23	NR
Brocolli, frozen	16.78	R
Peas, frozen	18.48	R
Potatoes	230.04	NR
Beans, dried	13.05	NR
Flour, white	218.37	NR
Rice	37.33	NR
Corn Cereal (flakes)	49.61	NR
Canned Soups	60.66	NR
Sugar	63.35	NR
Margarine	66.60	R
Shortening, vegetable	33.95	NR
Salad and cooking oil (other)	26.55	NR
Bakery and Cereal, Misc.	353.37	NR
Processed fruits and fruit juices, Misc	35.04	R
Processed vegetables, Misc.	41.21	R
Processed vegetables, Misc.	7.39	NR
Peanut Butter	11.09	NR
Grape Jelly	17.19	NR
Spaghetti, canned	95.12	NR

 $\Sigma$  R = 2481.35  $\Sigma$  NR = 1665.46

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- [1] "Agricultural Statistics, 1974," United States Department of Agriculture U. S. Government Printing Office, Washington, D. C., 1974, Table 191, p. 136.
- [2] Lowell Hill, Department of Agricultural Economics, University of Illinoi at Urbana-Champaign, Urbana, Ill. based on a survey of a random sample of farmers as part of a study conducted by the North Central Research Committee, NC-104.
- [3] James Suchodowsky, Wickes Agriculture, Saginaw, MI, various personal communications.
- [4] Bill Bolster, Wickes Agriculture, Saginaw, MI, personal communication.
- [5] Oak B. Smith, President, Wenger International, Inc., Kansas City, MO, personal communication.
- [6] Richard Lebo, Eisner Food Stores, Champaign, IL, personal communication
- [7] Mike Quade, Dean Foods, Franklin Park, IL., personal communication.
- [8] Bullard, C. W., and Herendeen, R. A., "Energy Impact of Consumption Decisions," Proceedings of the Institute of Electrical & Electronics Engineers, Inc., Vol. 63, No. 3, p. 484.
- [9] For a complete discussion see Herendeen, R.A., and Bullard, C.W., "Energy Cost of Goods and Services, 1963 and 1967," Document No. 140, Center for Advanced Computation, University of Illinois, Urbana, Ill., November 1974.
- [10] Ibid, p. 16.
- [11] Statistical Abstract of the U.S., 1974, U.S. Department of Commerce Bureau of the Census, Washington, D. C.
- [12] Handbook of Labor Statistics, Indexes of Output per man-hour, Table 83, U.S. Dept. of Labor, Bureau of Labor Statistics, 1974.
- [13] Livestock and Meat Situation #197, U.S.D.A. July, 1974.
- [14] "Agricultural Statistics, 1974," United States Dept. of Agriculture, United States Government Printing Office, Washington, 1974, appropriate tables.
- [15] For a discussion of the dual products problem, see Appendix D(1)(C). For land purposes, the allocation was made on the basis of total dollar value.
- [16] "Amino Acid Content of Foods and Biological Data on Protein," FAO Nutrition Study No. 24, Food and Agriculture Organization of the United Nations, Rome, 1970, pp. 56, 116, 172, 179.

- [17] ADM Corp., Decatur, IL, personal communication.
- [18] Oak B. Smith, Wenger International, Inc., Kansas City, MO, personal communication. Data was not available in NPU terms, and so the PER value of 2.0 was converted to NPU by the following equation: NPU = 14.11 PER + 36.45. This computation comes from "Economics of Analogues and Extenders in Relation to Foods From Animal Sources," presented at American Institute of Chemical Engineers, Dec. 2, 1974, by Kermit Bird, Head, Nutrition Programs Group, Food and Nutrition Service, U.S.D.A., Washington, D. C.
- [19] Prof. F. Van Duyne, Dept. of Home Economics, University of Illinois at Urbana-Champaign, Urbana, IL, personal communication.
- [20] See Appendix D(1) for details of the allocation.
- [21] Census of Manufactures, 1967, Bureau of the Census, U.S. Dept. of Commerce, Washington, D. C. 1970.
- [22] Total dollar value of shipments divided by total quantity.
- [23] According to CAC data, for Cooking Oils Sector, producer's price = .6521.
- [24] The inflator from 1967 to 1973 for dollar cost of soybean oil at the wholesale level was 1.916, calculated on the basis of average wholesale prices from reference 14.
- [25] From BEA data on dollar transactions, wholesaling margin is 10% of purchase price and retailing is 24% of purchase price. These dollar amounts were then used in conjunction with the CAC Energy-Employment model to determine the energy and labor costs.
- [26] Described in Section III-B.
- [27] The costs, per pound of soybean oil, as used in this study, are as follows: dollar, \$.487; energy, 12,765 Btu; labor, .35933E-04 man-year; land, .852E-03 acre. The amount of soybean oil needed to supply the calories associated with one pound of net utilizable protein are as follows: soybeans, 1.95 lbs. soybean oil; unitex and TSP, 1.10 lbs. soybean oil; beef, 2.56 lbs soybean oil.
- [28] Energy Intensity = 63,000 Btu/1973 dollar; (35,500 without energy sectors) Job Intensity = 6.9 Jobs/100,000 1973 dollars (7.1 without energy sectors) Estimated from the inflation and productivity changes calculated from Bureau of Labor Statistics, U.S. Department of Commerce, "Handbook of Labor Statistics, 1974, Washington, D. C., Tables 83 (total private), 1972 and 1973, and reference 98, Table 5. Energy and Labor intensity of Personal Consumption without direct energy purchases; R. Herendeen, B. Segal and D. Amado, "Energy and Labor Impact of Final Demand Expenditures 1963 and 1967," Tech. Memo. 62, Center for Advanced Computation, University of Illinois, Urbana, Ill. 61801 (October 1975), p. 8, 9.

- [29] "Food, Consumption, Prices, Expenditures," Supplement for 1973 to Agricultural Economic Report No. 138, Economic Research Service, U.S. Dept. of Agriculture, December, 1974.
- [30] Land costs are not broken down, since for the plant proteins all the land used is in the farm step and in the beef programs it is divided between the cow-calf and feedlot steps. (As mentioned elsewhere, the land is farmland for growing; it does not include commercial establishments or even the land of the feedlots themselves. Grazing land is included.)
- [31] Handbook of Labor Statistics 1974, U.S.D.L. Bureau of Labor Statistics, Bulletin 1825, 1974; Marketing and Transportation Situation, USDA-ERS, 195, Nov. 1974, pp. 16, 20, 21, 22; Survey of Current Busines, Bureau of Economic Analysis, U.S.D.C., Vol. 55, No. 6, June 1975; Current Business Statistics, pp. 5-1 thru 5-40; Agricultural Statistics 1974, USDA 1974, pp. 458-463, 436; New Energy Technology Coefficients and Dynamic Energy Models, Vol. II, ERDA-3, Jan. 1975, pp. 296, 297.
- [32] "Farm Management: Facts and Opinions to Help You," Department of Agricultural Economics, Cooperative Extension Service, University of Illinois at Urbana-Champaign, Urbana, IL, March, 1975.
- [33] Royce Hinton, Dept. of Agricultural Economics, University of Illinois at Urbana-Champaign, Urbana, IL, personal communication.
- [34] Donnell Hunt, Dept. of Agricultural Engineering, University of Illinois at Urbana-Champaign, Urbana, IL, personal communication.
- [35] Fuel Department, FS Cooperative, Bloomington, IL, personal communication
- [36] Dean Baldwin, Dept. of Agricultural Economics, The Ohio State University Columbus, OH, personal communication.
- [37] "Cost of Storing and Handling Grain and Controlling Dust in Commercial Elevators," ERS 513, USDA, 1973.
- [38] Penner, Peter, "Summary of Transport Characteristics for Vehicular Freight Transportation, 1971," CAC Tech. Memo. 45, Center for Advanced Computation, University of Illinois, Urbana, IL.
- [39] Carl Vosloh, Jr., Economic Research Service, U.S. Department of Agriculture, Washington, D. C., personal communication.
- [40] See Appendix B.
- [41] Soybean Bluebook, 1974.
- [42] James Selner, Archers Daniel Midlands, Decatur, IL, personal communication. A figure of \$6/ton was used, with an estimated \$2/ton of this for labor.

- [43] Dave Dance, Alpine American Corp., Saxonville, MA, personal communication.
- [44] The weighting factors are based on the total amount of grain handled. For receiving, the percentages are 99.8% by truck and .2% by rail. For outshipment, the percentages are 44.1% by rail, 42.9% by truck, and 13% by water.
- [45] Gary Johnston, Engineering Manager, Wenger International, Inc. Kansas City, MO, personal communication.
- [46] Shao Soo, Department of Mechanical and Industrial Engineering, University of Illinois at Urbana-Champaign, Urbana, IL, personal communication. Energy figure is requirement at point of consumption, i.e., not the fossil fuel equivalent.
- [47] Northern Illinois Water Company, Champaign, IL.
- [48] Oak B. Smith, President, Wenger International, Inc., Kansas City, MO, personal communication.
- [49] Textured Soy Protein is packaged by Dean Foods, Franklin Park, IL, for Eisner Food Stores, Champaign, IL.
- [50] Hannon, B., "System Energy and Recycling: A Study of the Beverage Industry," Document No. 23, Center for Advanced Computation, University of Illinois at Urbana-Champaign, Urbana, IL., Jan. 5, 1972, revised March 17, 1973, Table 4.
- [51] Esther Schmitt, International Paper Co., Chicago, IL, personal communication.
- [52] Kirkpatrick, K., "Independent Verification of I/O Energy Results," Technical Memo. 26, Center for Advanced Computation, University of Illinois, at Urbana-Champaign, Urbana, IL, July, 1974.
- [53] John Peterson, Wickes Agriculture, Saginaw, MI, personal communication.
- [54] Mike Quade, Dean Foods, Franklin Park, IL., personal communication. The textured soy protein is transported from Decatur, IL, to Franklin Park, IL, and thence to Champaign, IL.
- [55] "42nd Annual Report of the Grocery Industry," Progressive Grocer, April, 1975, p. 136.
- [56] "Distribution of the Food Dollar by Marketing Function and Expense Item," Marketing and Transportation Situation, National Economic Analysis Division, Economic Research Service, U.S. Department of Agriculture, Washington, D. C., November, 1974.

- [57] Paul Schulz, Director, Marketing Services, National-American Wholesale Grocers' Association, New York, New York, personal communication.
- [58] This may appear low to those who would claim that the comparison should be between beef and <u>hydrated</u> textured soy proteins. We note that the texturing process is by extrusion cooking; the home preparation involved is really more analogous to reheating than to actual cooking.
- [59] Ted Leiprandt, Co-op Bean Co., Pigeon, MI, personal communication.
- [60] Chuck Roth, Wickes Agriculture, Saginaw MI, personal communication.
- [61] American Society of Heating, Refrigerating and Air-Conditioning Engineers, ASHRAE Guide and Data Book, 1970 Systems, New York, New York. Data is for Peoria, IL, figuring 6025 heating degree days.
- [62] Peterson, Dept. of Mechanical Engineering, University of Illinois at Urbana-Champaign, Urbana, IL, personal communication.
- [63] "Heating and Air Conditioning," Burgess H. Jennings, International Textbook Company, Scranton, 1956
- - (1836 Btu/hr.-°F)(6025°F-days/yr)(24 hrs./day)
    = 2.655 x 10<sup>8</sup> Btu/yr.
- [65] Vern Brooks, Lighting Engineer, GTE Sylvania, Melrose Park, Illinois, personal communication.
- [66] Don Koberowski, Triangle Package Machinery Company, Chicago, Illinois, personal communication.
- [67] Jeff Rudersall, Ferrell-Ross, Saginaw, MI, personal communication.
- [68] The machinery investigated and the total yearly amount of electricity allotted to each ore as follows: garner bin, 1875 kWh; cleaner, 28,000 kWh; conveyors, 5,615 kWh; feeders-weighing heads, 1,250 kWh; bag machines, 11,500 kWh; air conditioning units, 4,600 kWh; miscellaneous (10 h.p.), 18,650 kWh. TOTAL = 71,490 kWh.
- [69] Cliff Peterson, D & D Bean Company, Greely, CO., personal communication.
- [70] Charles Wolfenberger, U.S.I., Tuscola, IL, personal communication.
- [71] "Energy Implications of Polymer Production and Use," L. Teasley, Washington University, St. Louis, MO. Dec. 1974.

- [72] Berry, S., Long, T., and Makino, H., "An International Comparison of Polymers and their alternatives," Energy Policy, June, 1975.
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- [74] Kirkpatrick, "Effect of Including Capital Flows on Energy Coefficients, 1963," Tech. Memo. No. 32, Center for Advanced Computation, University of Illinois at Urbana-Champaign, Urbana, IL, August, 1974.
- [75] From [1], production for a small operation would approximate 3000/bags/hr. Operation assumed is medium-sized, 7000 bags/hr. (7,000 bags/hr.)(10/hrs./day)(5 days/week)(50 weeks/yr.) = 1.8 x 10 bags/yr.
- [76] Assumed to be the same as the transportation cost to the wholesaler in the textured soy protein system.
- [77] "Distribution of the Food Dollar by Marketing Function and Expense Item," Marketing and Transportation Situation, National Economic Analysis Division, Economic Research Service, U.S. Dept. of Agriculture, Washington, D. C., November, 1974.
- [78] Roy Chisholm, G.E., Louisville.

The information is based on a test conducted by General Electric on a chile con carne dish consisting of ground beef, tomatoes, water, and 4 cups of kidney beans, cooked in a two-quart saucepan. The chile con carne was brought to a boil and then simmered for one hour. Bringing to a boil required 546.1 Btu and simmering for one hour required an additional 1,023.9 Btu. We analogize to bean cooking by assuming a 2-qt. load of hydrated beans and water (6 cups of hydrated beans and 2 cups standing water).

We can calculate the energy required to bring the soybeans to 212°F from room temp (72°F) by using the fact that the specific heat of water is 1 (by def.) and the specific heat of a dry soybean is .3 Btu/lb.-°F [79].

(.3 Btu/lb.-°F)(2 cups soybeans)(.4028 lbs./cup)(140°F)/.665 efficiency = 50.9 Btu for the beans.

(1 Btu/lb.-°F)(3.12 lbs)(140°F)/.665 efficiency = 657 Btu for the H<sub>2</sub>O

TOTAL = 707.9 Btu for preheat.

It is reasonable to assume that energy requirements of simmering are the same for both systems, since we are really just accounting for heat loss. Therefore (1,023.9 Btu/hr.)(2 hrs) + 707.9 Btu = 2,755.7 Btu/2 cups. (This does not reflect fossil fuel equivalents.)

[79] Marvin Sternberg, Department of Food Science, University of Illinois at Urbana-Champaign, Urbana, IL, personal communication.

- [80] "Cooking with Soybeans," Cooperative Extension Service, College of Agriculture, University of Illinois at Urbana-Champaign, Urbana, IL, Circular 1092.
- [81] Doug DeWerth, AGA Labs, Cleveland, OH.

  Assuming a 48% efficiency, we calculate the amount of energy to raise to a boil in a manner analogous to that used in [78].

  (1 Btu/lb.°F)(3.12 lbs.)(140°F)/.48 = 910 Btu for H<sub>2</sub>0

  (.3 Btu/lb.-°F)(2 cups)(.4028 lbs/cup)(140°F)/.48 = 70.5 Btu for beans.

  (910)+(70.5) = 980.5 Btu for preheat.

For simmering energy we note that it was figured in [78] that 2,047.8 Btu were required for 2 hours of simmering at .665 efficiency. At .48 efficiency, the figure would be 2837.1 Btu. Therefore, the total cooking energy directly used is

(2837.1)+(980.5) = 3817.6 Btu/2 cups dry soybeans. (This does not reflect fossil fuel equivalents.)

- [82] Dr. R. Van Arsdall, University of Illinois, Urbana, Illinois; Dr. Cal Boykin, Texas A & M, College Station, Texas; Dr. Jack Tuerweiller, Oregon State, Corvallis, Oregon. Each of these men gave much time and effort in helping obtain information.
- [83] See discussion of CAC matrix, III B.
- [84] Dr. Van Arsdall set up a hypothetical 200 head feetlot in order to disaggregate a cagegory containing fuel, equipment, shelter, and depreciation for the Cornbelt Feedlot. Dr. Boykin suggested the use of data from a 20,000 head feedlot in Arizona from The Arizona Cattle Feeding Industry, Agricultural Experiment Station, University of Arizona, Tucson, Arizona, Ted. Bulletin 191, Jan. 1972 to disaggregate this same category in the Texas Panhandle and California Feedlot.
- [85] Hirst, E., "Energy Use for Food in the United States," ORNL-NSF-EP-57, Oak Ridge National Laboratory, Oak Ridge, Tennessee, October, 1973, p. 27.
- [86] Hirst, E., "Direct and Indirect Energy Requirements for Automobiles," ORNL-NSF-EP-64, Oak Ridge National Laboratory, Oak Ridge, Tennessee, February, 1974, Table 6, p. 17.
- [87] "Major Statistical Series of the U.S. Department of Agriculture, Vol. 4: Agricultural Marketing Costs and Changes," Agricultural Handbook No. 365, United States Department of Agriculture, Washington, D.C., June, 1970, Table 1.
- [88] "Food Consumption Prices Expenditures," Supplement for 1973 to Agricultural Economic Report No. 138, Economic Research Service, United States Department of Agriculture, December, 1974, Tables 1, 8, 10, 11, 12, 13, 15, 16, 18, 21, 22, 23, 24, 26, 27, 28, 30 and 36.

- [89] Many items were already on a weight basis. The rest were converted to pounds on the basis of empirical research conducted at a grocery store in Champaign, IL. (i.e., I weighed the things).
- [90] Table AA lists what groceries were assumed to be refrigerated.
- [91] Edison Electric Institute, New York, N.Y.
- [92] Merchandising Week, February, 1974, various tables.
- [93] Ruffin, M.D. and Tippett, K.S., "Service-Life Expectancy of Household Appliances: New Estimates from the USDA," Home Economics Research Journal, March, 1975, Vol. 3, No. 3.
- [94] Redstrom, R.A., "Practices in the Use of Homefreezers," Home Economics Research Report No. 38, Agricultural Research Service, United States Department of Agriculture, Washington, D. C., June, 1971.
- [95] The 1973 saturation level for gas ranges was 51.2%; for electric ranges, 51.9%. Figures are from [10].
- [96] DeWerth, D. W., "Energy Consumption of Contemporary 1973 Gas Range Burners and Pilots Under Typical Cooking Loads," Research Report No. 1499, American Gas Association Laboratories, Cleveland, OH, May, 1974.
- [97] Roy Chisholm, General Electric Co., Louisville, KY, personal communication.
- [98] Hannon, Bruce, "Energy Conservation and the Consumer," <u>Science</u>, Vol. 189, No. 4197, pp. 95-102. See also B. Hannon, "Energy Growth and Altruism," Mitchell First Prize Paper, Limits to Growth, Thayer School of Engineering, Dartmouth University, New Hampshire (Oct. 21, 1975).
- [99] Basic Petroleum Data Book, Petroleum Industry Statistics, American Petroleum Institute, 2101 L Street Northwest, Washington, D. C., 20037.
- [100] "Gas Facts," American Gas Association, Dept. of Statistics, Arlington, VA, 22209.
- [101] This calculation assumes a composite, composed of Texas, 40.1%; Cornbelt, 41.0%; and Intermountain, 18.9%. Based on Reference [1].













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